

## Message Text

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ACTION EB-08

INFO OCT-01 AF-10 EUR-12 IO-13 ISO-00 AGRE-00 CIAE-00  
COME-00 INR-07 LAB-04 NSAE-00 SP-02 STR-04  
TRSE-00 FRB-03 OMB-01 L-03 H-01 ITC-01 /070 W  
-----075972 110437Z /15

R 101828Z AUG 77  
FM AMEMBASSY LONDON  
TO SECSTATE WASHDC 7098  
INFO AMEMBASSY ABIDJAN  
AMEMBASSY NAIROBI  
AMEMBASSY ACCRA  
AMEMBASSY BERN  
USMISSION GENEVA  
AMEMBASSY BRUSSELS

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USEEC

FOR: EB/ORF/ICD/TRP - TOM O'DONNELL

E.O. 11652: N/A  
TAGS: EPAP, ETRD, ICCO  
SUBJECT: COCOA - RENEGOTIATION OF COCOA AGREEMENT

1. EMBASSY COMMODITIES OFFICER CALLED ON INTERNATIONAL COCOA ORGANIZATION (ICCO) EXECUTIVE DIRECTOR, U.K. HACKMAN, AUGUST 10, FOR UP-DATING ON ICCO MATTERS PRIOR TO FORTHCOMING VISIT TO ABIDJAN.

2. ON QUESTION OF RENEGOTIATION OF THE INTERNATIONAL COCOA AGREEMENT, HACKMAN SAID HE WISHED QUITE INFORMALLY AT THIS TIME TO INFORM US THAT HE WOULD PROBABLY SEEK RENEGOTIATION NEXT YEAR RATHER THAN WAIT UNTIL THE FINAL YEAR OF THE PRESENT AGREEMENT. HACKMAN ANTICIPATES

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PUTTING THE QUESTION BEFORE THE MARCH 1978 COUNCIL MEETING FOR DECISION.

3. HACKMAN ALSO REQUESTED THAT EMBOFF ATTEMPT TO ASCERTAIN WHETHER THE USG WOULD BE RECEPTIVE TO AN INVITATION TO PARTICIPATE AS OBSERVERS IN A HIGH LEVEL ADVISORY GROUP SET UP BY THE LAST COUNCIL TO CONSIDER ALL

ASPECTS OF THE COCOA ECONOMY. THE ADVISORY GROUP, WHICH WILL CONSIST OF 8 EXPORTING AND 8 IMPORTING MEMBERS, IS THE RESULT OF A SWISS INITIATIVE. HACKMAN IS CHAIRMAN AND EXPECTS TO CALL THE FIRST MEETING SOMETIME THIS FALL, IN SWITZERLAND. THE IDEA IS TO HAVE MINISTERIAL LEVEL (OR MORE ACCURATELY POLICY LEVEL) REPRESENTATION AND THE GROUP WOULD DISCUSS A VARIETY OF PROBLEMS INCLUDING, HACKMAN EMPHASIZED, THE PROBLEM OF SUBSTITUTION. HOPEFULLY MEETING OF MINDS ON A VARIETY OF ISSUES COULD BE REACHED WHICH WOULD THEN SMOOTH THE WAY, IN HACKMAN'S VIEW, FOR NEGOTIATING A MORE EFFECTIVE AGREEMENT. HACKMAN MADE IT CLEAR THAT THIS PROPOSAL HAD NOTHING TO DO WITH THE EFFORTS OF SOME DELEGATIONS LAST MARCH TO INVOLVE THE U.S. AS A DE FACTO PARTICIPANT IN PRICE DISCUSSIONS.

4. WOULD APPRECIATE GUIDANCE ON HOW TO RESPOND TO HACKMAN'S QUESTION ON OBSERVER STATUS.

BREWSTER

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NNN

## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGREEMENTS, COCOA, NEGOTIATIONS  
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**Disposition Approved on Date:**  
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**Disposition Date:** 22 May 2009  
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**Original Handling Restrictions:** n/a  
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**Review Markings:**  
Margaret P. Grafeld  
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